



# ELM PARK CAPITAL MANAGEMENT

*Flexible debt capital for the lower middle market*

*Elm Park Capital is a Dallas-based investment firm which seeks to be an alternative debt capital provider for lower middle market companies requiring a creative partner for acquisitions, growth, refinancing, recapitalizations, and other special situations. Elm Park focuses on companies who cannot access capital from traditional financing sources due to size, industry challenges, or capital structure complexity.*

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	<p><b>Size:</b>           ▪ EBITDA of \$3 to \$20 million</p> <p><b>Borrowers:</b>   ▪ Seeking expedited closing timeframe                                        ▪ Requiring flexible terms / creative structure                                        ▪ Undergoing balance sheet restructuring</p> <p><b>Complexity:</b>   ▪ Capital structure, business or collateral that are complicated and require additional effort to understand.</p> <p><b>Industry:</b>       ▪ Generalist, with expertise in healthcare, financial services, consumer products, restaurants, niche manufacturing, technology and tech-enabled services</p>	<p>▪ <b>ACQUISITION FINANCING</b></p> <p>▪ <b>GROWTH CAPITAL</b></p> <p>▪ <b>REFINANCING</b></p> <p>▪ <b>RECAPITALIZATION</b></p> <p>▪ <b>WORKING CAPITAL</b></p> <p>▪ <b>BRIDGE LOANS</b></p> <p>▪ <b>SECONDARY PURCHASES</b></p>
	<b>INDICATIVE INVESTMENT PARAMETERS</b>	
	<p><b>Deal Size:</b>           ▪ \$10 to \$50 million</p> <p><b>Security:</b>            ▪ Typically secured, 1<sup>st</sup>-2<sup>nd</sup> lien position</p> <p><b>Interest:</b>            ▪ Primarily cash, partial deferred pay</p> <p><b>Duration:</b>           ▪ 3 – 5 year maturity</p> <p><b>Geography:</b>         ▪ North America with a U.S. focus</p>	

## REPRESENTATIVE TRANSACTIONS

### SELECT FUND II TRANSACTIONS

**\$43,000,000**

*Healthcare Diagnostic  
Products*

**Senior Secured Credit  
Facility**

*Buyout*



**\$16,000,000**

*Regional Fitness Chain*

**Senior Secured Credit  
Facility**

*Buyout & Growth Financing*



**\$26,000,000**

*Digital Forensics &  
eDiscovery Software Business*

**Senior Secured Credit  
Facility**

*Recapitalization*



**\$11,000,000**

*Mortgage Services*

**Senior Secured Credit  
Facility**

*Buyout*



### SELECT FUND I TRANSACTIONS

**\$25,000,000**

*Healthcare Revenue  
Cycle Management Company*

**Senior Secured Credit  
Facility**

*Acquisition & Refinancing  
Capital*



**\$10,000,000**

*Clinical Diagnostics  
Laboratory Business*

**Senior Secured Credit  
Facility**

*Acquisition & Working  
Capital*



**\$22,900,000**

*Behavioral Health  
Hospital Operator*

**Senior Secured Credit  
Facility**

*Refinancing*



**\$65,000,000**

*Institutional Fixed Income  
Broker Dealer*

**Senior Credit Facility**

*Growth Capital*



**\$25,300,000**

*Marketing Services Business*

**Senior Secured Credit  
Facility**

*Refinancing*



**\$30,000,000**

*Payment Processor & Tech-  
Enabled Software Provider*

**Senior Secured Credit  
Facility**

*Acquisition & Refinancing  
Capital*



**\$12,500,000**

*Data Center Operator*

**Senior Secured Credit  
Facility**

*Growth Capital*



**\$15,000,000**

*Fleet Management Business*

**Senior Secured Credit  
Facility**

*Refinancing & Growth  
Capital*

